

# COMMONWEALTH COMMERCIAL PARTNERS, INC.

## Professional Profile



**J. Carlton Courter, III**  
Land Sales Associate

**COMMONWEALTH  
COMMERCIAL PARTNERS, INC.**

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### **Corporate Responsibilities**

Carlton is actively engaged in rural land brokerage across Virginia with a focus on agricultural and forestry land as well as sites that are in transition for development.

### **Practice Areas**

Carlton is particularly knowledgeable on crop and livestock operations and the sites that support those uses.

### **Experience**

Carlton has worked his entire career of over 30 years in the Virginia agricultural community. Virginia's agricultural industry is extremely broad and diverse. Carlton has worked closely with all components of the industry, from apples and alpacas to watermelons and zucchini and everything in between. Carlton served as Commissioner of the Department of Agriculture and Consumer Services from 1994 to 2006 under three different governors. He then served for one year as the Director of the Department of Game and Inland Fisheries. From 1981 to 1994, Carlton worked for the Virginia Agribusiness Council, the last ten years as the Executive Director representing this umbrella organization before the state legislature and governmental agencies as well as the general public.

### **Education**

Carlton received his Bachelor of Science in Dairy Science, with a minor in Agricultural Economics, from Virginia Tech in 1979. Carlton was raised on a dairy farm in Amelia County which he owns part of today.

### **Accomplishments**

Carlton has received numerous awards from a number of organizations highlighting his service to Virginia agriculture. While Commissioner, he also served as President of the Southern Regional and National Association of State Departments of Agriculture.