

COMMONWEALTH COMMERCIAL PARTNERS, INC.

Professional Profile



Mark W. Claud, CCIM
President

**COMMONWEALTH
COMMERCIAL PARTNERS, INC.**

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Corporate Responsibilities

As President of Commonwealth Commercial, Mark is responsible for the operational and long-term planning for all company's functions. Additionally, Mark provides a variety of commercial real estate services for clients that include leasing, acquisition, disposition and consulting services.

Practice Areas

- *Landlord Representation Services
- *Tenant/Buyer Representation Services
- *Fee Development Services
- *Asset Management Services

Experience

Mark founded Commonwealth Commercial Partners in 1996. Since that time, he has continued a varied practice in commercial real estate services that concentrate primarily on office brokerage and investment sales. Mark also continues to be involved in several real estate development and investments.

Prior to Commonwealth Commercial, Mark joined Grubb & Ellis/Harrison & Bates when they merged with the commercial division of Bowers, Nelms & Fonville(1987). Mark served as a Vice-President for Harrison & Bates and focused on office and industrial sales and leasing.

Prior to entering the commercial real estate business, Mark worked for several banks in the Richmond area (1983-1987).

Education

Mark received his Bachelor of Science in Business, with a major of Management, from Virginia Tech in 1983.

Mark completed all required CCIM (Certified Commercial Investment Member) requirements in 1996.

Accomplishments

Mark is a member of the Richmond Association of Realtors and the Virginia Association of Realtors. He currently is the Vice President for Virginia CCIM. Mark has also applied his leadership skills to his community where he serves numerous organizations.

The Richmond Board of Realtors has recognized Mark as a Distinguished Achiever for outstanding sales and leasing production for the past 12 years.